



FOCUS TRAINING to solve your organization’s pressing issues

Presenting Our Innovative Training Solution

Online connectivity is hugely powerful in driving real impact and learning across the organization. Which is why Performance Consultants has launched a new management training tool, **FOCUS**, designed specifically to address the most pressing issues and challenges of any number of managers in every location. A typical FOCUS training package includes:

Instant, accessible and transformational, **FOCUS** webinars offer fast, powerful and targeted training across the organization

WEBINAR	WEBCAST	PODCASTS	REFERENCE GUIDE
90 mins live interactive workshop & workbook	70 mins on-demand video & workbook	3 x 10 mins on-demand audio	30-page electronic document
<ul style="list-style-type: none"> ✓ world-class facilitation ✓ quick demos ✓ breakout practice ✓ interactive polls and activities 	<ul style="list-style-type: none"> ✓ webinar highlights ✓ easy-to-digest ✓ essential learning points 	<ul style="list-style-type: none"> ✓ in-depth workplace demos ✓ based on real-life scenario 	<ul style="list-style-type: none"> ✓ essential learning points ✓ examples ✓ preparation worksheets ✓ top tips

FOCUS Case Study

To create maximum impact, each **FOCUS** training package is created in response to a specific challenge such as how to deliver meaningful performance reviews or create better alignment in teams.

Incorporating a **coaching approach** in organizations has been proven to increase employee skills and competencies, benefit employee retention, and enhance the bottom line. The **FOCUS** series of highly innovative webinars takes online learning to the next level: it is targeted, strategic, impactful and delivers instant tangible benefits to everyone taking part.

A large division of a multinational company wanted to empower 500 managers to hold better year-end performance reviews. We designed a 90-minute interactive training session and workbook. The live webinar was piloted with more than 150 participants, delivered on three occasions to suit the requirements of leaders in several different countries. At the end of the sessions, over 90% said they felt better equipped to lead impactful, outcomes-orientated reviews.

Next we created in-depth podcast demos and repackaged the webinar content into a webcast and manager reference guide to roll out to thousands more employees. The client said:

“This is a great way to set team leaders up for success. You have taken the best of the webinar and made it available in a dynamic guide. I can’t wait to get this in the hands of our leaders!”

The product will now be implemented across the entire global organization. The project sponsor said:

“The team collaborated across boundaries to achieve real value to our leaders and to innovate; together we have answered a really pressing corporate issue in a matter of days, not weeks!”



We make the virtual learning experience personal, relevant and interactive. Our expert facilitators create an engaging working environment for the session which includes “breakout rooms”, polls and surveys, and live practice demonstrations.

The benefits don’t stop at the end of the live online session. We edit and package the webinar into an easily-digestible webcast format, and create accompanying reference guide and audio podcast demos so the message can be distributed and implemented throughout the organization, thus forming a long-lasting learning asset. We ensure that the organization is equipped with a powerful tool that delivers instant impact, and can be rolled out to teams anywhere across the globe.

For further information or to discuss the benefits of coaching for your organization, please call our London office on +44 (0)20 7373 6431 or email info@performanceconsultants.com



“Performance Consultants International is the real deal if you are looking to unleash the vast, untapped human potential in your organization to drive performance and productivity. Global reach, integrity, depth of expertise and flawless execution are the hallmarks of this impressive organization.”
John Collingwood, Senior Director, Global Talent Identification & Development, Tupperware Brands Corporation

About Performance Consultants

Performance Consultants is the global pioneer of organizational change and employee empowerment through coaching and leadership development.

We facilitate **new mindsets and behaviours** at all levels of an organization, enhancing employee performance and accelerating group achievement by **unlocking potential**, redesigning internal relationships and management styles. This systemic change delivers an engaging and fulfilling working environment that is fully aligned with business strategy.

We partner with our clients to tap into the latent power of their people and create a culture that places awareness and responsibility at the heart of the organization.

Founded by **Sir John Whitmore**, the pioneer of coaching in the workplace and co-creator of the GROW model, we have more than **35 years’ experience** of delivering a combination of in-person workshops and online learning. We work with clients in **40 countries and 23 languages**.

What Can We Achieve?

Our programmes deliver significant change that impacts on performance and the bottom line, and with immediate results.

- Measurable increases in KPIs
- Highly motivated teams who can “do more, with less”
- Improved communication leading to more positive and productive team relationships
- An enhanced ability to create and implement successful change processes
- Growth in intercultural competence within the team which minimizes conflict

Some of our clients:



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Why Choose FOCUS?

- Address specific management challenges and issues
- Have immediate effect on employee performance and achievements
- Create an impactful learning environment, keeping employees engaged and more closely connected
- Help support the implementation of organizational change
- Accelerate growth and development of your staff
- Facilitate change across an entire organization from one day to the next

Why Work With Us?

Participants on our customized corporate programmes agree that skills developed will have a positive impact on their daily work.

“The coaching programme facilitated by Performance Consultants was miles ahead of any in-house programme relating to coaching that I have been involved with. The results speak for themselves.”

Phil Rogers, UK Top Talent Development Director, IKEA

“We have seen significant improvements in employee engagement – one of the key objectives – and the programme is recognized as a great success by our senior management.”

Don K Carter, Global Talent Development & Org Effectiveness, MasterCard Worldwide

“I regard Performance Consultants as leading industry experts in the field.”

Matthew Chipper, Organizational Development, easyJet

“This will reap exponential rewards in productivity and efficiencies.”

Omar Asmar, Director, Discovery Communications

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